

THE PRESERVE COLLECTION

2012 Sales Data

Lot Sales	Date	Parcel	Asking Price	Closing Price	DOM
	24-Feb	235	\$742,500	\$650,000	65
	22-Mar	166	\$1,399,000	\$880,000	679
	6-Apr	E 4	\$895,000	\$775,000	1,177
	4-May	F 7	\$975,000	\$825,000	115
	4-May	108	\$775,000	\$700,000	523
	24-May	40	\$695,000	\$500,000	80
	31-May	231	\$525,000	\$450,000	574
	4-Jun	111	\$1,399,000	\$900,000	63
	9-Sep	136	\$1,495,000	\$1,200,000	101
	28-Sep	134	\$1,395,000	\$1,050,000	244
	4-Oct	158	\$1,200,000	\$1,100,000	231
	12-Oct	E8	\$1,250,000	\$740,000	597
	16-Nov	41	\$650,000	\$425,000	589
	28-Dec	E18	\$895,000	\$630,000	105

Pending Lot Sales	Date	Parcel	Asking Price	Closing Price	DOM
		87	\$260,000		224

Home Sales	Date	Parcel	Asking Price	Closing Price	DOM
	30-Jan	201	\$3,600,000	\$2585,000	
	13-Jul	D10	\$4,500,000	\$3,800,000	
	9-Sep	95	\$3,500,000	\$3,050,000	
	13-Nov	202	\$4,250,000	\$3,250,000	

2013 Forecast 15 Homesites, 4 Homes.

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Uniquely qualified to represent Buyers and Sellers in this extraordinary community



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